



TURBOT GUARDRAILS SOFTWARE, SUPPORT & SERVICES ORDER FORM

Customer: Address:	Payment Method: Payment Term: Renewal Cycle: Order Start Date: upon final signature date or acceptance
Contact: Phone: E-Mail:	

Software, Support, and Services Scope

	Turbot Guardrails Subscription	Order Term	Unit Price – USD	Quantity	Total Price
	Turbot Cloud (SaaS) Free Tier*	2 Weeks	\$0.00	1	\$0.00
	Turbot Cloud (SaaS)	Per Month	\$0.05	Metered†	Metered on Demand
	Turbot Enterprise - \$50K Pack	Upfront, Annually	\$50,000 @ \$0.10 Active Control	500,000	\$50,000
	Turbot Enterprise - \$100K Pack	Upfront, Annually	\$100,000 @ \$0.09 Active Control	1,111,111	\$100,000
	Turbot Enterprise - \$200K Pack	Upfront, Annually	\$200,000 @ \$0.08 Active Control	2,500,000	\$200,000
	Turbot Enterprise - \$475K Pack	Upfront, Annually	\$475,000 @ \$0.05 Active Control	9,500,000	\$475,000
	Support Plan				
	Developer	Included	\$0.00	1	\$0.00
	Turbot Premium Support	Per Subscription	20% of Turbot Usage	12	20% of Turbot Usage
	Turbot Premium+ Support	Per Subscription	30% of Turbot Usage	12	30% of Turbot Usage
	Customer Success Services				
	Onboarding - Lite	Upfront	\$5,000	1	\$5,000
	Onboarding - Starter	Upfront	\$15,000	1	\$15,000
	Onboarding - Premier	Upfront	\$25,000	1	\$25,000
	Onboarding - Elite	Upfront	\$60,000	1	\$60,000

* Turbot Guardrails Free Tier = Turbot offers fully functional trials of our Turbot Guardrails Cloud (SaaS) product for a period of 14 days (the trial can be extended up to a maximum of 30 days upon request with your Enterprise Sales Team representative). When your trial expires, you can continue using Turbot Guardrails Cloud or transition to Turbot Guardrails Enterprise by associating a payment method (e.g. a credit card, bank account details, etc.) in your Turbot Guardrails Account as agreed upon in this Order Form. If you choose to not add a payment method at the end of your trial, your Turbot Guardrails Workspace will automatically be suspended, and then deleted. Best Effort support is included during your trial period. Trials are temporary environments, there will be no backups of configurations during your trial before removal of your Workspace.

† Metered = pay for what you use usage model on demand. Support costs are calculated as a percentage of metered usage. Services are billed as a one-time fee if applicable. Turbot will receive aggregate information on the Customer’s Turbot Guardrails Active Controls that are metered in each Customer Environment to assist with calculating licensing information. Turbot will process billing details accordingly.

More information about service descriptions, support, services, and billing can be found on <https://turbot.com/legal/service>.

Prices shown above do not include any taxes that may apply. Any applicable taxes will be determined based on the laws and regulations of the taxing authorities governing the Address location provided by Customer on this Order. Any such taxes are the responsibility of Customer. This is not an invoice.

Upon signature by Customer, or click through acceptance on turbot.com or a Marketplace portal, this Order Form shall become legally binding and effective by the date signed or acceptance was captured.

This Order Form is governed by the terms of the Turbot Master Subscription Agreement located on <https://turbot.com/legal/msa>, unless (i) Customer has a written Master Services Agreement executed by Turbot for such Services as referenced in the Documentation, in which case such written Turbot Master Subscription Agreement will govern or (ii) otherwise set forth herein.

Signatures are not required when click through acceptance is in place through turbot.com or AWS Marketplace

Turbot HQ, Inc

By: Bob Tordella
Name: Bob Tordella
Title: CRO

Customer

By: _____
Name: _____
Title: _____
Date: _____